2071835963

	ľ	l				ı	i												,					CLUL DEGLE
%Z.L'S-	913't	₽97,€	4,422	611'5	4.482	992't	819'7	£Z8,£	869'E	928.4	805,4	4,385	6.533	4,309	886,£	799°†	884,4	611'7	†9 <u>/</u> '†	369'8	950'\$	96Z'b	£69'£	ARU MAJ
%88.E1-	029	182	199	278	249	229	₽Z9	203	681	919	069	929	159	669	667	989	069	929	Z) 9	429	6 <u>7</u> 9	∠6 9	† 59	Discount
%6Z'G&-	89	£#	43	6t ²	92	† †	ZÞ	St	£Þ	39	9¥	ZÞ	43	Z 9	36	543	95	911	275	L p	2 7	14	33	FVB
%05.2Z-	RPL	103	114	bil.	601	110	135	66	28	96	133	111	141	110	7 6	2113	130	901	120	88	Z6	195	88	Propried Discounts
%+0.1S-	p.p	8.8	8.6	3.2	8.E	3.5	0.4	5.5	8.8	9.6	6.8	0.4	3,2	3.4	2.8	5.E	9.5	301	8.5	3.0	0.4	6.6	7.2	Office Branded Discounts
%98°C1~	0,1	9.0	8,0	9.0	7.0	9.0	8.0	5.0	5.0	6.0	9.0	9.0	\$'0	9'0	G '0	∠ *0	<i>L</i> '0	9.0	Z'0	5 .0	9.0	7.0	7.0	Bucks
%Z1.44-	£.7	3.6	8.5	1.4	7.1	1.4	7.6	3,5	9.€	9.€	1.4	Τ.ε	3.5	7.4	8.8	2.5	1.8	Þ . Þ	£.4	9^4	7.4	6.0	9.4	loteina
%45.7S-	711 81	12	66 63	26 14	98 P1	89 81	104	18 11	88 11	5۲ ۲۵	⊅ ↓ ↓↓↓	90 13	130 130	88 14	25 12	bl no	9L	5E 5F	≯ L	†	∳ L	91	14	andid.
%16'9-	55t	121	051	Z91	26 26	£ZÞ	997	928	59£	62E	214	812	U&F 29₱	924	370	05 6Z‡	701 205	502 403	<i>1</i> 5	99	89	126	۷9	Ostribtidge
%06.A	3 <u>1</u> 8,€	£84,8	198,8	2# 5 'E	048,E	189'C	\$66°E	3,320	3,109	098,8		3,809							674	329	240	404	253	oiza⊟
%61.11.	91/ 91/	119	199 £		0F8 E	989 £	i				3,918		3,682	014,8	884.6	690'7	96Z,£	3,494	721.4	3,236	4,377	661. 1	2,939	muime19
%16,71-	2 GI	12.5	13.61	12.6	12.8	12.9	7.51	8.11 8.11	295 11'8	12.6	1.41 207	14.1	15,4	8,21 612	7.01 212	5.61 503	869 271	9°ZL	2.P1 823	12.6	127	13.9	0.S1 878	Other Premium Brands
4.35%	£4	92	08	08	49	94	78	69	69	£7.	68	09	22	69	99	99	244	22	98	⊅G	89	9Z	021	Parliament
%£1:8~	212	691	504	26L	206	661	SZ3	471	991	187	554	203	187	191	160	189	61Z	781-	752	214	202	6ZZ	184	emile singniv
%89°51	802	691	181	173	971	921	661	122	181	191	761	181	19L	120	141	168	961	172	226	183	175	198	166	linaM.
%Z6'+1-	203	991	171	021	184	172	861	120	Z91	9 91	181	291	86F	129	143	168	194	181	240	181	182	220	123	H&B
%ZLZ-	1510t 081,8	2873	3,211	2,915	3,191	B\$01€	3,278	VoV S8Y,S	766,S	3,256 Sep	£12,8	3,165	3,081	860,E	7,672	3,466	860,8	2,885	3,299	5,549	EEY,E	3,465	2,364	Madboro
	881.Sè		13 204		12,164		_								2/53/88	2/22/98	86/91/9	86/8/5	96/NS	1qA.	16M	dəH	Jan	De-seasonalized Weekly Sales
	0000.t 881.02	⊅906610	1.0280	1.0305 334,81	1646.0	0000.1 671.S8	2099.0 623.4	1886.0 071. 1 4	9266.0 ∑36.4	1.0122 4.444	1,0346	17£0.1 285.4	1.0622	1,0294 7,327	1,0294 1,0294	620.1 620.1	P6Z0.1	48Z0.1 8Z0.1	₽620.1 881.0	1.0000.f	0076,0 425.4	0842.0 S27.5	1129.0 670.1	Seasonal Factors Combined Cal/Seas
%Z1.2-	915,4	627,E	945,4	54Z't	957'\$	4,258	Z/2,4	3,770	3,682	6Z† †	\$99°\$	845°4	4,662	927'7	501,4	162'7	Z19't	05Z°5	†000 t	969'E	405.4	245°4	3,246	ASU M9
%8B.E1-	078	872	978	685	nta	225	819	967	78t	225	119	Z69	169	919	9019	£09	017	C43	099	969 E 697	6 5 9	479 V 999	609	Discount
%62.25.	89	EÞ	Str	09	38	74	45	* *	Σ †	6E	94	203 8†	9#	999 79	ZE	509 44		120						
%05 3Z-	BPL 00	201	21·1	711 09	\$0L	011	121	86	58 54	66 66							69		£#	lt 	SÞ	68	31	FVB
%09 9C	P.A	3,5	3.9	E.E.	£.£	9,6	0.4	3.5	£.£	5.£	138	4.1	6pl	9.5	96 G'Z	3.6	134	9.E 801	9.6 124	9,6 88	6.£	7.E	95 2°8	Other Branded Discounts - Branded Discounts
%96°E†~	0,1	6.0	9.0	9.0	9.0	9.0	9.0	3.0	8.0	8.0	9'0	9.0	3.0	9.0	S'0	7.0	7.0	9.0	8.0	8,0	9.0	9.0	9.0	Other Property Discounts
%ZV++-	E.5	3,6	9.6	5.4	5'7	1.4	7.8	3.5	9.8	3.6	Z.Þ	8.6	7.5	3.4	7.€	8.4	5.2	5.4	S'7	9.4	9.p	L.p.	4.3	lotainB
%/5.75-	81	15	13	\$I.	5 L	£‡	13	11	11	Z1	7 1	۲L	₽ L	7 L	15	12	<u> </u>	41	91	71	71	۶l	13	aniqlA
%90°⊅Z-	211	68	96	96	18	69	103	08	99	98	415	66	727	16	22	26	701	98	100	99	99	120	62	egbirdms 🔾
%16'9-	997	133)	191	136	423	727	198	195	585	722	554	961	624	185	7445	21 S	514	£61	3S9	7 29	285	987	Basic
%05.₽-	918 E	rea.s	696'E	3,655	7₽9,€	189,E	996'E	47S.6	3,095	806,6	†90°†	136,5	3,911	3,819	166,5	881,4	708,E	766.E	4,244	3,236	4,246	198,8	7.737	Premium
%61 L1-	91 <u>7</u> 7.81	\$09 \$721	699 0'1/1	799	12.21 616	989	90Z 9°EL	13.6	6#9	119	627	899	869	029	ZZ9	951	612	229	748	889	929	969	989	sbrand myimer Plands
%987	731	12	28	S8 0.61	¢ 2.1 19	15.9	96	89	69 11.8	47 8,S1	92 14.6	9'71 C8	13.2	14 1.81	82 0.11	9°81 79	87 2.81	97 8.S1	98 3.1/1	9'ZL	15,3 15,3	13.1 70	1.11 38	Padioment BPO tertio
%E178-	712	781	210	S03	961	981 92	122	171	29L	061	231	OLZ	661	961	991	481 20	226	761	597	71Z	200	712	271	emile sinipily
%89°S1~	SOS	191	781	641	170	941	Z61	195	03r	69I	≯ 0Z	188	111	9Z1	146	EZI	DOZ	221	232	581	691	181	154	Merit
%Z6.₽1∙	203	184	9 / l	971	971	172	161	841	191	791	891	EZI	79F	⊅71	74r	ETI	200	991	747	481	171	802	143	B&H
%ZLZ-	DET, E	2,846	3,300	₹00°E	020,5	3,045	3,246	2,723	945,S	3,296	3,324	3,263	3,273	061,8	3,064	895,5	681,6	2,970	396,6	57549	159,5	282.E	102,2	orodisM
	latot	\$40	5 170	240	l 11D	listo!	Dec	VOV	†aD	geb	₿n∀	וחר	"טחר	May	86/67/9	6/22/98	96/91/9	86/8/9	96/WS	1qA	16M	Feb	nal	Weekly Sales
%Z0'Q-	881.SB	13.178	13 136	730.E1	12.808	671.S8	895.4	622.4	185.4	4.390	622.9	Z15.4	4.483	4,203	1,000	000.1	000.1	000.1	181.0	176.4	724 t	000.4	186.4	Oalendar Weeks
%1E.B-	237 150	981,84	217,68	PZ4,23	915,48	971,222	Y68,0Z	tt6'51	12'993	₽₽ 7 '61	827,61	20,543	20,631	146,81	901,4	162.4	4,617	4,240	888	16,152	E89,1Z	371,81	868,41	ARU MR
%30.£1-	718 45	399,5	078,7	269.Y	018,7	30,127	2,822	860,5	ZEL'Z	D62,2	2,582	769,5	660'€	2,590	P19	603	014	643	450	2,006	888,Z	2,255	899 Z	Discount
-30'41%	₽8Z,E	999	989	999	081	2,285	161	T81	78r	271	495	219	SOS	69Z	37	77	69	120	8	180	781	151	137	BVㅋ
%88.e1•	9FL Z	1,346	1,539	1,534	6ZE'1	847,6	899	414	364	964	285	129	078	224	96	116	134	108	22	100	₹6£	925	698	Emanded Discounts
%+6'E -	S13	97	lS R	43	643	30	181	14 Z	14 2	51- Z	71	61	\$1 2	5 15	e O	†	†	3	0 1		:1	91	11	Other Branded Discounts
%50,26- %58,56-	12E	24	13 8	2 99	89 89	312	21	٥١	2 9ا	91	81 E	۶ ع	7.F S	61	7	5	c t	ļ G	L		uZ	દ 61	61 8	lotain a exbu a
%87.p5-	716	tgi.	174	98£	9 2 1	069	19	57	84	29	69	£9	19	09	ا2	Ş١	۲۱	۶L	ξ	Z9	19	09	65	eniqlA
%+521.	Z†9'9	160,1	1,256	1,242	140,1	d£9't	690	338	284	320	981	450	ያለያ	182	22	85	401	98	81	OES	262	277	272	egbiidma⊖
%9L'8-	54°512	1,754	1'980	871,5	057,1	Z60'ZZ	₽90°Z	961	183,1	E89, I	308,1	1,957	2,223	1,844	186	244	419	SIP	68	1,440	2,307	1,525	2/1/2	Basic
%91.8-	202,502	274,8p	£5143	62Z Z†	907, 9 ≱	192,049	18,064	13,846	13,561	561 71	17,143	948,71	17,532	160,81	₽65,5	881,4	₹06.5	766,£	897	941.41	18,795	15,920	056,11	Premium
%9/LI-	878,7£	126'2	787,8	113,8	£69.7	33,163	3,236	5,329	5,406	P89'Z	3,085	3,018	2,859	2,646	252	129	512	£ Z9	123	3'008	2,766	877,2	Z'348	Olher Premium Brands
985E.PT	487	163	184	691	951	672	79	57	29	99	Z9	99	69	99	11	44	3r	13	8	55	7 9	63	67	Offier OPB
%67. F	278,11 222,11	878	380,1	470,t	718	3,956	392	586	301	323	399	⊅ 76	398	96Z	85	7 9	87	62	91	214	293	579	S45	Padiament
%88.6-	10,749	2,205	194,2 197,2	2'993 2'991	ስ ፕተ, ያ 308,S	191,8 585,01	206 800,1	549 845	829 267	741 832	188 676	648 648	1⁄67 1/68	952 938	9#1 9#1	871 194	226 200	771 261	24 24	654 826	788 788	747 788	ZG1 231	Merit Vitginia Silms
%91 S L	10,536	2,161	2,306	2,284	2,240	166,8	278	979	199	732	76Z	087	197	057 730	2#1-	521 123	200 200	991	SÞ	20B	287 760	558 787	929	13.6H
14680.ۥ	526,181	008,78	43,355	81Z,8£	E16,8E	989,831	8Z8,41	Z19'11	991'11	074,41	14'028	728,4r	£78,41	13,406	3.064	882,E	281,5	076,S	519	11,140	6Z0'91	13,142	249,6	педраць (
76'mon	tatal	# 4D	C#3	240	C# 1	letot	390	VOM	150	dəs	QUA	IUL	unr - \$25 VP	May	86/67/9	9/22/99	86/91/9	86/9/9	86/1/3	1qA	18M	Feb	nst	Monthly Sales - 1998
вчо%	1661																			Actuals	Actuals		alsuioA	1898 PP&C TRANSMISSION

Eye-chart DMR

Citat BBG & TD4 NONDERGEN		-																_						
1998 PP&C TRANSMISSION Monthly Sales - 1998	Actuals	Actuals Feb	Actuals Mar	Apr_	5/1/98	5/8/98	5/15/98	5/22/98	5/29/98	Unic	lue				O+1	Mass	D	1-4-1	Ot. A	O4- 0	01-0	06.4	1997	%Chg from'97
Mariboro	9,647	13,141	16,029	11,038	615	2,970	3,189	3,568	3,064	May 13,406	Jun 14,673	Jul 14,827	Aug 14,058	Sep 14,470	Oct 11.155	11,517	Dec 14,828	158,788	Qtr 1 38,817	Qtr 2 39,116	Qtr 3 43,355	Qtr 4 37,500	164,925	-3,72%
IB&H	627	833	781	79D	45	166	200	173	147	730	751	780	794	732			872							-15.57%
Ment	677	749	750	784	42	177	200	173	146	738	794	849	794 861	732 741	664 659	625 645	902	8,980 9,148	2,241 2,177	2,271 2,315	2,306 2,451	2,161 2,205	10,636 10,749	-14,90%
Virginia Slims	752	867	887	921	48	192	226	194	165	825	890	949	979	832	732	724	1.008	10,368	2,507	2,637	2,761	2,463	11,522	10.02%
Parliament	246	280	293	414	16	79	78	67	58	298	365	374	389	323	301	286	392	3,960	819	1,077	1,086	978	3,686	1.89%
Other OPB	49	53	54	<u>5</u> 5	3	13	15	14	11	55	59	66	62	56	52	49	62	672	156	170	184	163	784	-14,29%
Other Premium Brands	2,350	2,783	2,766	2,964	153	627	719	621	527	2,646	2,859	3,018	3,085	2,684	2,406	2,329	3,236	33,128	7,899	8,469	8,787	7,971	37,578	-11.84%
Premium	11,997	15,923	18,795	14,002	76გ	3,5970	3,907	4.18ზე	3,591	16,05%	17,532	17,846	17,143	17,154	13,561	13,846	18,064	191,915	46,716	47,585	52,143	45,472	202,502	-5.23%
Başic	2,179	1,531	2,321	1,519	88	418	517	448	381	1,844	2,223	1,957	1,805	1,683	1,581	1,496	2,064	22,204	6,031	5,585	5,445	5,141	24,215	-8.31%
Cambridge	272	479	293	306	18	86	107	92	77	381	572	420	486	350	284	338	469	4,649	1.045	1,258				-17.59%
Alpine	55	50	61	62	3	14	17	15	12	60	64	63	59	53	48	45	61	691	176	186	1,256 174	1,091 154	5,642 917	24.72%
Bristol	19	19	20	20	1	5	. 5	5	4	19	17	17	18	16	16	15	17	212	58	55	51	47	331	-36.09%
Bucks	3	3	3	2	ó	1	t	1	ó	3	2	3	3	2	2	2	`a	30	8	7	8	77	45	-32.52%
Other Standed Discounts	11	15	17	13	1	3_	4	. 4	3	15	15	19	17	15	14	14	18	183	43	43	51	46	213	-13.77%
Branded Discounts	360	575	394	403	22	108	134	116	96	477	670	521	582	436	364	414	568	5,765	1,329	1,550	1,539	1,346	7,148	-19.34%
FVB	137	157	201	185	8	120	59	44	37	269	206	219	195	172	187	187	191	2,306	495	660	585	565	3,284	-29.80%
Discount	2,676	2,263	2,916	2,108	120	643	710	603	514	2,590	3.099	2,697	2,582	2,290	2,132	2,098	2,822	30,274	7,856	7,797	7,570	7,052	34,647	-12.62%
PM USA	14,674	18,187	21,711	16,110	888	4,240	4,617	4,791	4,105	18,641	20,631	20,543	19,725	19,444	15,693	15,944	20.887	222,190	54.572	55.382	59,712	52,524	237,150	-6.31%
	4,381	4.000	4.427	4,371	0.181	1.000	1.000	1.000		4.203														
Calendar Weeks	,,,								1.000		4.483	4.517	4,229	4.390	4.381	4,229	4.568	52.179	12.808	13.057	13.136	13.178	52.188	-0.02%
Weekly Sales	Jan 2,202	Feb 3,285	Mar	Apr	36	36	36	36	36	May	Jun	Jui	Aug	Sep	Oct	Nov	Dec	total	Qtr 1	Qtr 2	Qtr 3	Qfr 4	total	7.70%
Mariboro			3,621	2,525	3,398	2,978	3,189	3,568	3,064	3,198	3,273	3,283	3,324	3,296	2,546	2,723	3,246	3,043	3,031	2,996	3,300	2,846	3,130	-2.78%
B&H	143	208	177	181	247	166	200	• 173	147	174	167	173	188	167	151	148	191	172	175	174	176	164	203	-15.03%
Meril	155	187	169	179	232	177	200	173	146	175	177	188	204	169	150	152	197	175	170	177	187	167	208	-15.81%
Virginia Slims Parliament	172 56	217 70	200	211 95	265 89	192 79	228	194 67	165 58	196	199	210	231	190	167	171 CD	221	199	196	202	210	187	217	-8.27%
Other OPB	11.2	13.1	66 12.3	12.7	14.6	12.8	78 15.2	13.6	11.0	71 13.1	81 13.2	83 14.6	92 14.6	74 12.8	69 11.8	68 11.6	86 13,6	76 12.9	64 12.2	82 13.0	83 14.0	74	73 15,7	4.48% -17.85%
Other Premium Brands	537	696	625	678	847	627	719	626	52%	63A	638	668	729	611	549	551	708	635	617	649	669	12.4 605	716	-11.29%
Premium	2,739	3,981	4,246	3,203		_	-	-		•								1						
					4,246	3,597	3,907	4,188	3,59₺	3,818	3,911	3,951	4,054	3,9D8	3,095	3,274	3,955	3,678	3,547	3,644	3,959	3,451	3.846	-4.36%
Basic	497	383	524	348	497	415	517	442	383	438	496	433	427	383	361	354	452	426	471	428	414	390	455	-6.46%
Cambridge	62	120	66	70	100	86	107	92	77	91	127	93	115	60	65	80	103	89	82	96	96	83	117	-23.75%
Alpine	13	15	14	14	15	14	17	15	12	14	14	14	14	12	11	11	13	13	14	14	13	12	18	27.52%
Bristol Bucks	4.3 0.6	4.7 0,6	4.6 0.6	4.5 0.5	4.5 0.8	4.5 0.6	5.2 0,7	4.8 0.7	3.7 0.5	4.5	3.7	3.8	4.2	3,6	3.6	3.5	3.7	4.1	4.5	4.2	3.9	3.6	7.3	-44.20%
Other Branded Discounts	2.5	3.7	3.9	3.0	0.6 3.9	3.4	4.0	3.6	2.9	0.6 3.5	0.6 3.4	0.6 4 1	D,6 4.1	0.5 3.5	0.5	0.5	0.6	0,5	0.6	0.6	0.6	0.5	1.0	-43.95% -20.88%
Branded Discounts	82	144	89	92	126	108	134	116	98	116	149	115	138	99	3.3 83	3.2 98	4.0 124	3.5 110	3.3 104	3.3 119	3.9 117	3.5 102	148	-25.28%
FVB	31	39	45	42	43	128	5g	44	_	-														
						_	-	-	37	68	46	46	46	39	43	44	42	44	39	51	45	43	68	-34.73%
Discount	611	566	659	482	ee8	64 a	718	608	514	616	691	597	611	522	487	495	618	580	613	597	676	535	670	-13.46%
PM USA	3,349	4,547	4,904	3,686	4,90 <u>4</u>	4.248	4.617	4.794	4,105	4,435	4,602	4,548	4,664	4,429	3,582	3,770	4,572	4,258	4,261	4,242	4,546	3,985	4,516	-5.71%
Seasonal Factors	0.9311	0.9480	0.9700	1.0000	1.0294	1.0294	1.0294	1.0294	1.0294	1.0294	1.0622	1.0371	1.0346	1.0122	0.9956	D.9861	0.9902	1.0000	0.9497	1.0305	1.0280	0,9906	1.0000	1
Combined Cal/Seas	4.079	3,792	4.294	4,371	0.186	1.029	1.079	1.020	1.020	4.327	4.762	4.685	4.375	4.444	4.362	4.170	4.523	52.179	12164	13.455	13.504	13.054	52.188	1
De-seasonalized Weekly Sales	Jan	Feb	Mar	Apr	36	36	36	36	36	May	Jun	Jul	Aug	Sep	Oct	Νον	Dec	total	Qtr 1	Qtr 2	Qtr 3	Qtr 4	total	ı l
Mariboro	2,365	3,465	3,733	2,525	3,299	2,885	3,098	3,468	2,977	3.098	3,081	3,165	3,213	3,256	2,557	2,762	3,278	3,043	3,191	2,907	3,211	2,873	3,130	-2.78%
B&H	154	220	182	181	240	161	194	168	143	169	158	167	181	165	152	150	193	172	184	169	171	166	203	~15.03%
Meril	166	198	175	179	226	172	195	168	141	170	167	181	197	167	151	155	199	175	179	172	181	169	208	-15.81%
Virginia Slims	184	229	207	211	257	187	219	189	160	191	187	203	224	187	168	174	223	199	206	196	204	189	217	-8.27%
Parliament	60 12.0	74	68 42.7	95 12.7	85	77	75	65	56	69	77	80	89	73	69	69	87	7B	67	80	80	75	73	4.48%
Other OPB Other Premium Brands	12.0 576	13,9 734	12.7 644	12.7 678	14.2 822	12.5 60g	14.7	13.2	10.7	12.8	12.4 600	14.1	14.1	12.6	11.9	11.8	13.7	12.9	12.8	12.6	13.6	12.5	15.7	-17.85%
					823	-	698	603	513	618		644	705	604	552	559	715	635	649	629	651	611	716	-11.29%
Premjum	2,941	4,199	4,377	3,203	4,123	3.49	3,798	4,069	3,488	3,718	3,682	3,809	3,918	3,860	3,109	3,320	3,994	3,678	3,841	3,537	3,861	3,483	3,846	-4.36%
Basic	534	404	540	348	47 9	408	508	42₿	378	426	467	418	412	379	363	359	456	426	496	415	403	394	455	-6.46%
Cambridge	67	126	68	70	97	84	104	90	75	88	120	90	111	79	65	81	104	89	85	94	93	84	117	-23.75%
Alpine	14	16	14	14	14	13	16	14	12	14	13	13	14	12	11	11	13	13	14	14	13	12	18	-27.52%
Bristol	4.6	5.0	4.7	4.5	4.3	4.4	5.1	4.7	3.6	4.4	3,5	3,7	4-1	3.6	3.6	3.6	3,7	4.1	4.B	4.1	3.8	3.6	7.3	-44.20%
Bucks Other Branded Discounts	0.7 2.7	0,7 3,9	0.6	0.5 3.0	0.7 3.8	0.6 3.3	0.7	0.7 3.5	0.5	0.6 3.4	0,5	0.6	0.6	0.5	0.5	0.5	0.6	0.6	0.7	0.6	0.6	0.6	1.0	-43.95%
Branded Discounts	88	152	92	92	128	10g	3.9		2.8		3.2	4.0	3.9 133	3 <u>.4</u> 98	3.3	3.3	4.0	3.5	3,5	3,2	3,8	3.5	4.4	-20.88%
							138	112	9g	118	141	111			83	99	125	110	109	115	114	103	148	-25.28%
FVB	34	41	47	42	48	116	58	4 ã	36	68	43	47	45	39	43	45	42	44	41	49	43	43	68	-34.73%
	656	597	679	482	642	62 5	69 <u>A</u>	585	498	598	651	576	590	515	489	503	624	580	646	579	561	540	670	-13.46%
Discount						_	-		0	6	001		-	010	100	000	V-7	1		-,-	٧	240	2,01	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
PM USA 5/1/98 17:15	3,597	4,796	5,056	3,686	4,764	4,119	4,486	4,654	3,988	4,309	4,333	4,385	4,508	4,376	3,598	3,823	4,618	4,258	4,485	4,116	4,422	4,024	4,516	-5.71%

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%00 ⁻ 0	%00.001	200.00t	%00 [°] 001	%00.001	100,00%	%00.001	%00 [.] 001	%00.00r	%00'001	%00.001	%00'00 ।	%00.00F	%00'001	100,00%	%00'00I	%00.00r	100,00%	100,00%	%00.001	%00.00t	100.00%	%00.001	100.00%	ASU MA
%22.1-	%98°51	%E4.E1	12.68%	%80'bl	%05.41	%E9.E1	13.51%	%91.EI	13.59%	%8Z.11	13.09%	13,13%	%Z0'91	%68.61	12.52%	12.58%	1238%	%LI 91	%/ t /E1	%80.E!	13,43%	%p\$ Z1	%\$Z.81	Discount
%8 7 'Z-	%01.01	%10.8	%£7.7	%ZÞ'8	%08.3	7.62%	%9 <u>7.</u> 8	%EE.8	% <u>G7.8</u>	%09°Z	%99.Y	%11.8	%99 ⁻ 9	%ZE'01	%9ፘኚ	%85.T	%9E'8	%Z9'81	%99'9	%6L'8	%0619	%¢6'9	%11.9	FV6
%10.E-	25.05%	49.09%	20.34%	%88.01	%Z6.81	%\$0.81	%11°0Z	%9Z'6I	%80.T1	%ZO'61	22.56%	%EE'61	%79.12	%E1-81	%8Z'8L	%6Z'61	%48.81	%98'91	%9L'81	19.12%	%Z9'E1	S9.41%	13'46%	Bisnded Discounts
%90°0~	%99'0	%99'0	%29'0	%99'0	%990	%18.0	% † 9'0	%99°0	%Y8.0	%49'0	%49.0	%6910	%09'0	%9 910	%9970	%09'0	%99 0	%25.0	%69'0	%E9.0	%89.0	%9910	%l#10	Other Branded Discounts
%90.0-	%91 'O	1,401.0	%0t.0	%01 O	%OLD	201.D	%01.0	%01 D	%11.0	201.0	%01,0	%01.0	%80.0	%OL-0	%60 [°] 0	%11.0	%01.0	%01 D	%11.0	%11.0	%60.0	%11.0	%01.0	Bucks
%8E.0-	₩80.1	%29.0	%29'0	%12'0	%b7.0	%0Z.0	%09'0	%17.0	%b7.0	%69'0	%69'0	% 19 0	% 19 0	%£7.0	%ZY.0	%62'0	%8270	%0Z'0	%89°0	%26'0	%0Z'0	%E8.0	%0Y.0	lotaina
%++ 0-	272%	%61.2	%08.S	%8E.S	2.24%	2.28%	2.16%	2,16%	2.26%	%06.2	2.29%	2.32%	2.06%	2.32%	%987	2,45%	%9E.S	2,14%	2.24%	%Þ6Z	2,09%	%997	%90.2	eniqlA
%20°S-	17.43%	%20'S1	%69 [*] 91	16,14%	%0£.E1	12.36%	%t9 ⁻ 91	%E1.31	13°31%	%ZZ:G1	%19.81	%89°G1	% 77 81	%14.71%	%10'91	% 1 2°34%	%60 ⁻ 91	43.38%	15,13%	%19'71	%90.01	21.16%	10.18%	Sambridge
%80.0-	20.01	%6L'5	%Z1.2%	%60'01	11.05%	%65'6	%88.6	%8£.6	%80.01	%99 ′8	%\$1.6	%EG'6	%87.01	%68 ⁻ 6	% <u>/</u> ₹6	%22.6	1130%	%64.6	%90.01	%£\$~6	1D*e3%	8742%	14.85%	ojseg
%2S.1	%31.38	%29'98	%Z8.78	%76'98	%09.28	%ZE'98	%6 1 .38	% †8 '98	%lp 98	%2Z.88	%16'98	%18.88	%86°Þ8	%11.98	%84.78	%Z4.78	%Z9°78	%£8,A8	%89.38	%26.88	%49'98	%33.78	%97.18	mulme14.
% † 6.0-	%58.31	%81.81	%ZZ.Þ1	15.29%	%85.4t	34.91%	%6¥'91	14.61%	%EE'G}	%18.81	45.64%	%69 ⁷ 1	%98°E1	%6l †l	12.83%	15'62%	%99°91	%87. 7 1	%72.T1	%0 5 .81	1574%	%08'9t	16.02%	Other Premium Brands
%91.0-	5.19%	%#0Z	%60°Z	%00°Z	%86.1	%£0.2	%Z6"L	%11°Z	%91°Z	5.09%	%00%	2,18%	5'06%	%60'Z	%60°Z	%61.2	5.11%	%90"Z	1.73%	%Z81	%/6'F	%681	%60°Z	Officer OPB
%0B.1	%91.01	12.27%	15.36%	417.71%	%ZE:01	%96"L1	15.11%	12.28%	%67.21	12.03%	45.62%	15.38%	%9 <u>7</u> .21	%9Z"11	%66°01	%£8.01	%6Z`OI	15,59%	%9Þ'0}	43.97%	%69°01	%70.01°	%9Þ101	parliament
1.03%	30.26%	805.08	31.42%	%\$1.18	31.74%	34.30%	34.14%	31.08%	30.41%	%10.1E	31.74%	%97.1E	34.14%	%81.16	3136%	31.30%	31.38%	%Y9.0£	31.26%	31.07%	32.08%	34.18%	37.00%	zmil& sinignIV
%87.r-	%01.es	%29.72	%68,7S	%Þ8.72	%\$\$.Y <u>S</u>	%197Z	%88.72	%89.TS	%TE.TS	%09 ZZ	%16.7 <u>S</u>	28.12%	%LL.72	%78.72	%49742	%88,7 <u>S</u>	%88,7 2	%ZZ,8Z	%84,7 <u>S</u>	%Eb-9Z	%ZL 7Z%	%6.93%	%08.8S	Merit
%6L'I-	%0E'8Z	27,11%	%92'92	%28.82 %	%75.8 <u>5</u>	%11.YS	%96'9Z	%98.9Z	%8G.TS	% <u>\</u> Z.72	%PT.6S	%98,22	%9Z9Z	%19,72	%ፘ6.72	%58.7S	%48.YS	%1p.82	%E1.62	%99.9Z	82.25%	%66°62%	%99'9Z	H&B
5.16%	%LE:69	%0t 1.Z	72,61%	%69.07	%E1.17	%9F17	%66°04	72.23%	%80.17	%ፘታ ታረ	71.27%	%81.Z7	71.12%	%161L	%99°b7	%L7.47	%90'69	%90 OZ	%92'59	%25,88	%£8.E7	72.26%	%77.68	orodhaM
76'mon	latot	P.10	€ ग20	2.110	1 40	lstot	⊃eG	VoV	- toO	dəs	₽uĄ	Inc	unc	May	86/67/9	96/77/98	86/91/9	86/8/9	86/1/9	10A	18M	də <u>-</u>	nst	Contributions to exfegory
														-:									-:	91:21 86/1/9
%00°Q	200.001	100.001	%00.001	%00°001	%00.001	%00.001		100.00%	%00.001	100,000	%00°001	%00.00f	%00.00t	%00.001	%00.001	%00.001	%00°001	%00.001	%00°001	%00.00f	%00.001	%00.001	%00.001	ARU M9
-1.22%	%98.pt	%E1 E1	%89.S!	%80°Þ1	%OÞ"Þ}	%£9.E1	13.51%	%91.61	%6 <u>9</u> °E1	%8 <u>7</u> .11	%60.E1	13.13%	%Z0.21	%68.£1	%ÞZ9°ZI	12.579%	%87£.81	%671.81	%89F.61	%£80.E1	%E4.E1	%pp.21	%৮2'81	taucosiQ
%9b.0~	%09°1	%80°L	%86.0	%61 T	%16°O	%\$0.t	%160	4,77,1	%51,1	%88.0	%65.0	%10,1	%00°1	%pp'}	%806.0	%626`0	%Þ8Z.1	2.825%	%E88.0	1,150%	%£6°0	%98.0	%£6'0	87-1
%89.0-	%/Z.£	S'22%	%89'Z	%08.Z	%ታታ'ፘ	%69°Z	%ZL'Z	%09°Z	2.32%	2.24%	%\$6°Z	%b9'Z	%9Z'E	2,56%	%96,2	%E+ Z	%06'2	2'29%	%29°Z	%09°Z	%Z8'1	3.16%	%9₺'ፘ	Branded Discounts
%Z0:0-	%01,0	%60'0	%60'0	%80.0	%80.0	%80.0	%60'0	%50°D	%50'0	%80.0	%60'0	%50.0	%Z0"0	%80.0	% <u>70.0</u>	%80'0	%60'0	%80.0	%80.0	%80°D	%80'0	%80'0	%80'0	Other Branded Discounts
%10.0-	0.023%	%+10.0	%810.0	% ≯10.0	%910.0	%p10.0	%ELO.0	%+100	%610.0	0.011%	%b100	%E10.0	%Z10.0	%\$10.0	%210.0	%\$10.0	%910.0	0.015%	%910.0	%610.0	%S10.0	%b10.0	%610.0	Виска
%Z0.0-	%91'0	%60'0	%60'0	%01 O	%F1.0	%01.0	%80°0	%60'0	%01'0	%60.0	%60'0	%80.0	%80.0	%01'0	%60'0	%01.0	%11.0	%11'0	%60'0	0.12%	%60'0	%01.0	%E1.0	lotein B
%60:0-	%0b,0	%6Z'0	%62'0	%†¢:0	0.35%	%1E.0	%6Z*0	%8Z.0	%15.0	%ረፘ0	%0£.0	%0£.0	%1£.0	%Z£.0	%62.0	%1E,0	%95.0	%EE 0	%0£,0	%8£,0	%82.0	%££.0	%8£.0	aniqA
%09:0-	5.69%	2.08%	2.10%	3.27%	%16.1	%60°Z	224%	2.12%	%18.1	%08.1	%9≯.2	2.05%	%17.c	2.04%	%88.1	%E6.1	2.32%	2.03%	2.04%	%06.1	1.36%	2.63%	%98.1	Seinbridge
%BO:0-	%70.01	%6 <u>7</u> .6	%ZL'6	%60°01	11.05%	%66.6	%88.2	%BE.6	%80.01	%99.8	%91.E	%E9'6	%87.01	%69'6	%\Z.e	%ZZ*6	%0Z"LL	%5 <u>7</u> '6	10,06%	%£4.6	%69'0≀	%2Þ.8	14'82%	Sesic
%22.1	%91.88	%Y8.88	%SE.78	%Z6'98	%09.38	%7£.88	%6) -38	% p 8.98	%17'98	%ZZ.88	%16.88	% 78.88	%96° >9	%F1.88	%81.78	%Z) 78	%Z9.48	%£8.48	%E9'98	%26.38	%76.88	%86.7 <i>8</i>	%a7.18	மார்றவு 4
%Þ6:0-	%98'S1	%81'GL	14.72%	462'91	%85.41	%16°71	%6þ°91	%19 [.] t1	%EE.21	13.81%	%Þ9:G1	%69°71	%98.Et	%61 ti	12.83%	15.85%	%99°91	%8 <u>7.</u> 21	%1Z.T1	%0⊅.81	% ኮ ሬፕሮ፣	45.30%	46.02%	Office Premium Brands
%70'0-	%9E.0	%15.0	9746,0	%16.0	%5Z*0	%02.0	%ae.o	%15.0	%88.0	%67.0	%1E.0	%26,0	%6Z [*] 0	%0E.0	%\Z.0	%87.0	%EE.O	%0£,D	%0£,0	%¢6.0	%9Z'0	%6Z:0	%EE.0	Olber OPB
%Z1 0	%19 ⁻ 1	%98°1	1.82%	% † 61	1'20%	%87.1	%88.1	%6Z1	%Z6.1	%99°l	%16.1	1.85%	%77.1°	%09°I	%lt7	%01 I	7,68%	%98°1	%18.1	%/9°Z	%9£.1	%#9"L	1.67%	Parliament
%E1.0-	%08,₽	%69'V	4.62%	%9L't	%69°7	% /9 7	%28. ₽	%†9 †	%99°#	4.28%	%96°7	%Z9"7	25.A	%EP P	%20`₺	%90°7	%88.₽	%£9.∀	%07'9	%ZZ'9	%60°7	%//*\	%E1.3	emil@ sīnigilV
%6+°0-	%19°b	4.20%	%01°b	%81.A	%66°€	4.12%	4.32%	%†O'†	420%	%18.E	%9€*	4.13%	%58.£	%96°E	3.55%	819.8	%ቱፎቱ	%L\ r	%ÞĽÞ	%98°t	%9F C	4.12%	4.61%	Ment
%Þ7.0-	%84.A	%11't	%98.£	%01.4	%} `*	%50.5	%81.p	%Z6°C	%EZ"#	%9 <u>7.</u> E	%€0' ≯	%08.E	3.64%	%Z6°E	%89°E	%19°2	%EE.P	%16.E	%80.8	%15†	%09°E	%8G.A	%12.4	H&H
5''.12%	%16.69	%0t'14	%19[ZZ	70.63%	71.13%	%97°LZ	%66 0Z	72,23%	%80.17	%Zt t/	%LZ`\L	72 18%	71.12%	%16712	%99°Þ2	% <u>/</u> 17'7/	%90'59	%90°01	%97'69	%29'89	%E8.E7	72.26%	%bZ'99	отофіяМ
79'mon	l6f0f	6110	£ jtD	240	1150	(6)0)	⊃e⊡	VOM	190	geb	ßn∀	וחר	unr	May	86/67/9	6/22/98	86/91/9	86/8/9	86/1/9	1 q A	TEM	dan	uer	Contributions to PM
био%	<u> </u>	L			.——		<u></u>														Actuals	Actuals	Actuals	1998 PP&C TRANSMISSION

Contributions